



**FRESNO'S CHAFFEE ZOO CORPORATION
FINANCIAL STATEMENTS**

**FOR THE YEARS ENDED
DECEMBER 31, 2021 AND 2020**

FRESNO'S CHAFFEE ZOO CORPORATION
FRESNO, CALIFORNIA

DECEMBER 31, 2021 AND 2020

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Fresno's Chaffee Zoo Corporation
Fresno, California

Opinion

We have audited the accompanying financial statements of Fresno's Chaffee Zoo Corporation (the "Corporation"), a nonprofit organization, which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Corporation as of December 31, 2021, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Corporation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

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In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Inventory of Capital Assets Purchased with Measure Z Funds is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Prior Period Financial Statements and Report on Summarized Comparative Information

The financial statements of the Corporation as of December 31, 2020, and for the year then ended were audited by other auditors, and they expressed an unmodified audit opinion on those audited financial statements in their report dated June 7, 2021. In our opinion, the comparative information presented herein as of and for the year ended December 31, 2020 is consistent, in all material respects, with the audited financial statements from which it has been derived.



Clovis, California
June 10, 2022

FINANCIAL STATEMENTS

FRESNO'S CHAFFEE ZOO CORPORATION
STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2021

(With Summarized Financial Information as of December 31, 2020)

	Without Donor Restrictions	With Donor Restrictions	Total	
			2021	2020
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 5,547,986	\$ -	\$ 5,547,986	\$ 2,951,049
Accounts receivable	7,621,883	-	7,621,883	7,205,048
Investments, short term (Note 5)	7,437,654	948,062	8,385,716	6,674,249
Pledges receivable	-	18,000	18,000	30,000
Prepaid expenses	381,459	-	381,459	122,145
Total current assets	20,988,982	966,062	21,955,044	16,982,491
Pledges receivable	-	10,000	10,000	30,000
Investments, long term (Note 5)	10,130,723	91,953	10,222,676	7,063,381
Equipment and facilities, net (Note 6)	100,598,675	-	100,598,675	77,285,947
Other assets, net	80,755	-	80,755	92,292
Total assets	\$ 131,799,135	\$ 1,068,015	\$ 132,867,150	\$ 101,454,111
LIABILITIES AND NET ASSETS				
Current liabilities:				
Accounts payable	\$ 6,869,370	\$ -	\$ 6,869,370.00	\$ 5,705,591
Accrued expenses	703,489	-	703,489	691,250
Line of credit (Note 8)	-	-	-	775,694
Current maturities of long-term debt (Note 8)	235,202	-	235,202	1,253,630
Deferred revenue (Note 11)	1,272,505	-	1,272,505	1,161,700
Total current liabilities	9,080,566	-	9,080,566	9,587,865
Accrued expenses	-	-	-	123,547
Long-term debt, net (Note 8)	1,709,945	-	1,709,945	569,302
Total liabilities	10,790,511	-	10,790,511	10,280,714
Net assets:				
Without donor restrictions:				
Undesignated	109,136,193	-	109,136,193	81,208,543
Board designated (Note 9 & 10)	11,872,431	-	11,872,431	8,973,788
Total without donor restrictions	121,008,624	-	121,008,624	90,182,331
With donor restrictions (Note 9 & 10)	-	1,068,015	1,068,015	991,066
Total net assets	121,008,624	1,068,015	122,076,639	91,173,397
Total liabilities and net assets	\$ 131,799,135	\$ 1,068,015	\$ 132,867,150	\$ 101,454,111

See Independent Auditor's Report and Notes to the Financial Statements.

FRESNO'S CHAFFEE ZOO CORPORATION
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2021
(With Summarized Financial Information for the Year Ended December 31, 2020)

	Without Donor Restrictions	With Donor Restrictions	Total	
			2021	2020
Revenues, support and other				
Revenue:				
Admissions	\$ 7,775,591	\$ -	\$ 7,775,591	\$ 3,794,513
Membership	2,528,522	-	2,528,522	1,365,289
Merchandise, food, and beverage	2,091,858	-	2,091,858	910,489
Special events	1,205,161	-	1,205,161	428,045
Education	312,974	-	312,974	257,529
Other	107,000	-	107,000	126,000
	<u>14,021,106</u>	<u>-</u>	<u>14,021,106</u>	<u>6,881,865</u>
Total revenue				
Support:				
Measure Z (for capital projects)	27,637,018	-	27,637,018	10,055,257
Measure Z (for facility operations)	5,088,303	-	5,088,303	6,763,241
Contributions	489,533	98,083	587,616	1,794,024
In-Kind contributions	194,055	-	194,055	48,705
	<u>33,408,909</u>	<u>98,083</u>	<u>33,506,992</u>	<u>18,661,227</u>
Total support				
Other income/(expense):				
Investment income, net	966,996	5,126	972,122	615,088
Net investment gains	838,930	5,706	844,636	1,271,862
Paycheck protection program	1,715,622	-	1,715,622	-
Employee retention credit	1,904,560	-	1,904,560	-
Loss on disposal of assets	(27,952)	-	(27,952)	-
Other income	82,548	-	82,548	30,077
	<u>5,480,704</u>	<u>10,832</u>	<u>5,491,536</u>	<u>1,917,027</u>
Total other income				
Total revenues, support and other before net assets released from restrictions	52,910,719	108,915	53,019,634	27,460,119
Net assets released from restrictions	31,966	(31,966)	-	-
Total revenue, support, and other after net assets released from restrictions	<u>52,942,685</u>	<u>76,949</u>	<u>53,019,634</u>	<u>27,460,119</u>
Expenses				
Program services	18,826,179	-	18,826,179	15,877,581
Management and general	2,801,104	-	2,801,104	2,319,201
Fundraising	489,109	-	489,109	382,073
	<u>22,116,392</u>	<u>-</u>	<u>22,116,392</u>	<u>18,578,855</u>
Total expenses				
Changes in net assets	<u>\$ 30,826,293</u>	<u>\$ 76,949</u>	<u>\$ 30,903,242</u>	<u>\$ 8,881,264</u>

See Independent Auditor's Report and Notes to the Financial Statements.

FRESNO'S CHAFFEE ZOO CORPORATION
STATEMENT OF CHANGES IN NET ASSETS
FOR THE YEAR ENDED DECEMBER 31, 2021
(With Summarized Financial Information for the Year Ended December 31, 2020)

	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>	
			2021	2020
Net assets, beginning of year	\$ 90,182,331	\$ 991,066	\$ 91,173,397	\$ 82,292,133
Changes in net assets	<u>30,826,293</u>	<u>76,949</u>	<u>30,903,242</u>	<u>8,881,264</u>
Net assets, end of year	<u>\$ 121,008,624</u>	<u>\$ 1,068,015</u>	<u>\$ 122,076,639</u>	<u>\$ 91,173,397</u>

See Independent Auditor's Report and Notes to the Financial Statements.

FRESNO'S CHAFFEE ZOO CORPORATION
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2021

(With Summarized Financial Information for the Year Ended December 31, 2020)

	Program Services	Management and General	Fundraising	Total	
				2021	2020
Advertising	\$ 510,581	\$ 95,734	\$ 31,911	\$ 638,226	\$ 262,105
Animal services	466,155	-	-	466,155	490,898
Bad debt	1,230	-	-	1,230	19,680
Bank and credit card fees	98,796	18,524	6,175	123,495	163,172
Conservation	287,190	-	-	287,190	119,036
Contracted services	760,478	142,590	47,530	950,598	545,033
Depreciation and amortization	4,515,190	92,147	-	4,607,337	4,529,665
Dues and subscriptions	52,186	9,785	3,262	65,233	60,195
Equipment expense	653,050	122,447	40,816	816,313	719,543
Event expense	290,312	55,010	18,337	363,659	135,055
Fleet expense	35,201	6,600	2,200	44,001	30,354
Food and catering	32,840	6,158	2,053	41,051	4,282
Insurance	163,690	30,692	10,231	204,613	180,940
Interest	20,041	-	-	20,041	32,940
Information technology	261,859	49,099	16,366	327,324	146,885
Mileage, tolls, and parking	254	48	16	318	318
Miscellaneous	30,093	10,884	3,628	44,605	35,874
Office supplies	27,335	5,126	1,709	34,170	11,577
Personnel	8,251,602	1,856,610	206,290	10,314,502	8,894,108
Postage	30,530	5,724	1,908	38,162	45,287
Printing	72,495	13,018	4,339	89,852	104,726
Professional services	239,809	44,024	14,675	298,508	261,400
Recognition	7,853	1,473	491	9,817	9,563
Recruiting	54,349	10,190	3,397	67,936	12,443
Repairs and maintenance	772,088	-	-	772,088	412,065
Signage	58,173	10,907	3,636	72,716	43,179
Specialist services	7,315	1,372	457	9,144	8,536
Staff development	25,970	5,843	649	32,462	22,470
Supplies	305,180	58,161	19,387	382,728	288,041
Telephone	86,741	16,264	5,421	108,426	84,050
Uniforms	30,209	5,664	1,888	37,761	27,968
Utilities	677,384	127,010	42,337	846,731	877,467
Total expenses	\$ 18,826,179	\$ 2,801,104	\$ 489,109	\$ 22,116,392	\$ 18,578,855

See Independent Auditor's Report and Notes to the Financial Statements.

FRESNO'S CHAFFEE ZOO CORPORATION
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in net assets	\$ 30,903,242	\$ 8,881,264
Adjustments to reconcile change in net assets to net cash and cash equivalents from operating activities:		
Depreciation and amortization	4,607,337	4,529,665
Net investment gains	(844,636)	(1,271,862)
Loss on disposal	27,952	-
Forgiveness of paycheck protection program loan	(1,715,622)	-
Changes in assets and liabilities:		
Accounts receivable	(416,835)	(5,858,644)
Pledges receivable	32,000	105,157
Prepaid expenses	(259,314)	88,080
Accounts payable	1,163,779	4,551,175
Accrued expenses	(111,308)	(283,323)
Deferred revenue	110,805	232,671
	<u>33,497,400</u>	<u>10,974,183</u>
Net cash and cash equivalents provided by (used for) operating activities		
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of equipment and facilities	(27,936,480)	(10,812,017)
Purchase of investments	(6,732,335)	(2,876,773)
Proceeds from sale of investments	2,706,209	2,679,384
	<u>(31,962,606)</u>	<u>(11,009,406)</u>
Net cash and cash equivalents provided by (used for) investing activities		
CASH FLOWS FROM FINANCING ACTIVITIES		
Advances on line of credit	-	795,322
Payments on line of credit	(775,694)	(621,962)
Proceeds from borrowings under long-term debt	1,853,770	1,702,700
Principal payments on long-term debt	(15,933)	(25,901)
	<u>1,062,143</u>	<u>1,850,159</u>
Net cash and cash equivalents provided by (used for) financing activities		
Net change in cash and cash equivalents	2,596,937	1,814,936
Cash and cash equivalents, beginning of year	<u>2,951,049</u>	<u>1,136,113</u>
Cash and cash equivalents, end of year	<u>\$ 5,547,986</u>	<u>\$ 2,951,049</u>
Supplemental cash flow information:		
Non-cash transactions:		
Donated materials and services	<u>\$ 194,055</u>	<u>\$ 48,705</u>
Purchase of equipment through assumption of long-term debt	<u>\$ -</u>	<u>\$ 146,133</u>
Transfer of construction in progress to equipment and facilities	<u>\$ 3,387,803</u>	<u>\$ 399,776</u>

See Independent Auditor's Report and Notes to the Financial Statements.

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 1 – NATURE OF ORGANIZATION

Nature of Operations

Fresno's Chaffee Zoo Corporation (the "Corporation") was formed as a not-for-profit public benefit corporation in 2005, under the laws of the State of California. The Fresno Chaffee Zoo (the "Zoo") is an animal exhibition and care facility located in Fresno, California. Pursuant to a lease agreement dated January 1, 2006, between the City of Fresno (the "City") and the Corporation, the City transferred management and financial responsibility for the Zoo to the Corporation. The Corporation operates and maintains the facility and operates the programs to support wildlife conservation, education, and professional animal management in the community.

The Corporation's main revenue sources can be grouped into two categories: earned revenues (including revenue from the sale of admission tickets, entrance fees for special exhibits and animal feeding experiences, membership dues, commissions from food service and retail sales, special events income, and education program fees) and public support (including contributions made by donors, and support received from Measure Z, a transactions and use tax levied at a rate of 0.1%, collected in Fresno County).

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The Corporation prepares its financial statements in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), which involves the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred regardless of the timing of cash flows.

Basis of Presentation

Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Without donor restrictions – Net assets for use in general operations and not subject to use or time restrictions. A portion of these net assets may be designated by the Board of Directors for specific purposes.

With donor restrictions - Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time, purpose, or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that those resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires, restricted net assets are reclassified to net assets without donor restrictions.

The Statements of Activities, Changes in Net Assets, and Functional Expenses include certain prior-year summarized comparative information in total. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Corporation's financial statements for the year ended December 31, 2020, from which the summarized information was derived.

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Revenue Recognition

The Corporation recognizes revenue from ticket sales at the time of admission or, in the case of a special exhibit, when the ticket is used for entry into the exhibit. Ticket sales that are purchased in advance to be redeemed at a later date are reported as deferred revenue.

Revenue from commissions on the sale of retail merchandise and food and beverage are recognized at the time of purchase by the customer. Special events revenue is recognized upon the event taking place.

Membership dues, which are nonrefundable, are comprised of several performance obligations provided to customers. The value of these performance obligations is deferred initially and recognized as the performance obligations are delivered, which is over the membership period. Membership dues received for future periods are reported as deferred revenue.

Club membership dues have an exchange element based on the value of benefits provided, and a contribution element for the difference between the total dues paid and the exchange element. The Corporation recognizes the exchange portion of club membership dues over the membership period, and the contribution portion immediately.

Revenue from educational programs, such as ZooCamp, are deferred initially and recognized as the performance obligations are delivered, which is ratably over the period of time the program is held. Tuition and fees received for future periods are reported as deferred revenue.

Realized and unrealized gains and losses and investment income derived from investment transactions are included as income in the year earned.

Measure Z

On November 2, 2004, the voters of Fresno County approved Measure Z, a transactions and use tax (sales tax) at the rate of 0.1% administered by the Fresno County Zoo Authority (the "Zoo Authority"), to support the Zoo. On November 4, 2014, Measure Z was extended for an additional ten years.

The Fresno County tax ordinance requires at least 98% of Measure Z tax revenue to be allocated to the Corporation for the purpose of operations, maintenance, and capital projects at the facility. The Zoo Authority, which is charged with the oversight of the administration of the Measure Z funds, is allocated up to 2% of the tax proceeds for the purpose of administration. The Corporation is subject to a budgeting process through which all proposed spending under Measure Z must be reviewed and approved by the Zoo Authority before costs are incurred. Once budgets are approved, documentation showing actual costs expended (referred to as a "claim") must be submitted for reimbursement. All claims submitted are subject to review and approval by the Zoo Authority.

The Corporation recognizes support from Measure Z based on the reimbursable costs incurred during the financial reporting period. Please refer to Note 3 for additional disclosures regarding Measure Z reimbursements.

See Independent Auditor's Report.

FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions

Contributions, including unconditional promises to give, are recognized initially at net realizable value as support in the year received. Net realizable value is estimated giving consideration to anticipated future cash receipts (after an allowance is made for uncollectible contributions, if necessary). Contributions to be received after one year are recorded at the present value of their estimated future cash flows.

Conditional promises to give are not included as support until the conditions are substantially met. Amounts received in advance of satisfying the donor-imposed conditions are reported as deferred revenue.

In-Kind Donations

Donated material and equipment are recorded as contributions at their estimated value on the date of receipt. The Corporation received and utilized donated goods and services primarily representing auction event items, advertising, and professional services totaling \$194,055 and \$48,705 during the years ended December 31, 2021 and 2020, respectively. These amounts are included in contributions on the statement of activities.

The Corporation regularly utilizes the services of volunteers. No amounts have been recognized in the accompanying statement of activities because the criteria for recognition of such volunteer effort have not been satisfied and no cash was collected, or expenses paid related to those transactions. However, a substantial number of volunteers have donated significant amounts of their time to the Corporation's operations.

Cash and Cash Equivalents

Cash and cash equivalents consist of checking, savings, and money market accounts. The Corporation considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Investments

Marketable investments in equity and debt securities are carried at fair value based upon quoted market prices. The Corporation's Finance Committee is responsible for establishing investment criteria and overseeing the Corporation's investments.

The Corporation maintains master investment accounts that include its donor-restricted and board-designated endowments. Pooling endowment funds for investment purposes has many benefits, including but not limited to, spreading the total risk of each endowment fund and making the risk equal for all funds invested in the master investment accounts, enhancing the investment performance relative to that of an individual fund, and reducing management fees. Realized and unrealized gains and losses from securities in the master investment accounts are allocated monthly to the individual endowments based on the relationship of the fair value of each endowment to the total fair value of the master investment accounts, as adjusted for additions to or deductions from those accounts.

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Accounts Receivable

Accounts receivable primarily consist of trade receivables and receivables due from the Zoo Authority for reimbursable costs incurred by the Corporation under Measure Z. Management provides for probable uncollectible amounts through provisions for bad debt expense based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the accounts receivable. At December 31, 2021 and 2020, the Corporation considers all amounts to be fully collectible; therefore, no allowance for doubtful accounts is reflected.

As of December 31, 2021 and 2020, the amounts due to the Corporation for reimbursable costs related to outstanding Measure Z claims were \$5,563,697 and \$7,100,098, respectively.

Pledges Receivable

Unconditional promises to give that are expected to be collected within one year are recorded as pledges receivable at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. At December 31, 2021 and 2020, the Corporation considers all amounts to be fully collectible; therefore, no allowance for doubtful accounts is reflected.

Collections

While the animal collection represents the Corporation's most cherished asset, in accordance with industry practice, the Corporation's collection of animals is not capitalized and recognized as assets on the statement of financial position. The Corporation holds its collections for public exhibition, education, and research rather than for financial gain, and protects, cares for, preserves, and keeps its collections unencumbered. The animal collection has numerous attributes, including species, age, sex, relationship and value to other animals, endangered status, and breeding potential, whereby it is impracticable to assign value. In an ongoing commitment to enhance the worldwide reproduction and preservation of animals, the Corporation exchanges animals with other organizations, but consistent with industry practice, typically does not record any asset or liability when an animal is exchanged with another organization. Generally, expenditures related to animal acquisitions are expensed in the period of acquisition.

Equipment and Facilities

Equipment and facilities are carried at cost less accumulated depreciation. Expenditures for major renewals or betterments in excess of \$5,000 for furniture, fixtures, and equipment, and \$30,000 for facilities and improvements that extend the useful lives of property, plant, and equipment are capitalized. Expenditures for maintenance and repairs, including planned major maintenance activities, are charged to expense as incurred. When assets are retired or disposed, the asset's original cost and related accumulated depreciation are eliminated from the accounts and any gain or loss is reflected in the statement of activities. Amortization expense on leasehold improvements is included in depreciation expense and is recorded over the shorter of the estimated useful life of the leasehold improvement or the lease terms that are reasonably assured.

Depreciation of equipment and facilities is provided using the straight-line method based on the following estimated useful lives:

	<u>Years</u>
Buildings, exhibits and improvements	5 to 20
Transportation and equipment	3 to 7
Furniture and fixtures	5

See Independent Auditor's Report.

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Impairment of Long-Lived Assets

Long-lived assets are reviewed for impairment when circumstances indicate the carrying value of an asset may not be recoverable. For assets that are held and used, an impairment is recognized when the estimated undiscounted cash flows associated with the asset or group of assets is less than their carrying value. If impairment exists, an adjustment is made to write the asset down to its fair value, and a loss is recorded as the difference between the carrying value and fair value. Fair values are determined based on quoted market values, discounted cash flows, or internal and external appraisal, as applicable. Assets to be disposed of are carried at the lower of carrying value or estimated net realizable value. No impairment losses were incurred during the years ended December 31, 2021 and 2020, respectively.

Advertising

The Corporation uses advertising to promote its programs among the audiences it serves. The production costs of advertising are expensed the first time the advertising takes place. Advertising expense was \$638,226 and \$262,105 for the years ended December 31, 2021 and 2020, respectively.

Income Taxes

The Corporation is a qualified organization exempt from federal income taxes and state franchise taxes under §501(c)(3) of the Internal Revenue Code ("IRC") and §23701d of the California Revenue and Taxation Code, respectively. The Corporation is subject to federal income taxes for any activities that are unrelated to its exempt purpose. Unrelated business income tax, if any, is insignificant and no provision for income taxes has been made.

U.S. GAAP requires Corporation management to evaluate tax positions by the Corporation and recognize a tax liability (or asset) if the Corporation has taken an uncertain position that more likely than not would be sustained upon examination by the Internal Revenue Service.

The Corporation's evaluations for the years ended December 31, 2021 and 2020, respectively, revealed no tax positions that would have a material impact on the financial statements. The tax returns of the Corporation are subject to examination by federal and state taxing authorities. However, there are currently no examinations in progress or pending.

Financial Instruments

Financial instruments, which potentially subject the Corporation to concentrations of credit risk, consist principally of cash and cash equivalents and investments. The Corporation maintains its cash in various bank deposit accounts which, at times, may exceed federally insured limits. The amounts that exceed federally insured limits were approximately \$7,726,000 and \$3,577,000 at December 31, 2021 and 2020, respectively. The Corporation has not experienced any losses in such accounts. The Corporation attempts to limit its credit risk associated with cash equivalents and investments by utilizing outside investment managers to place the Corporation's investments with highly rated corporate and financial institutions. Management believes that the Corporation is not exposed to any significant credit risk related to concentrations.

Functional Allocation of Expenses

Expenses which apply to more than one functional category have been allocated among program services, management and general, and fundraising on a reasonable basis that is consistently applied. Most expenses of the Corporation are allocated based on overall usage estimates, with the exception of personnel and staff development, which are allocated on the basis of estimated time and effort, and depreciation and amortization, which is allowed using a direct identification methodology.

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation. Reclassifications had no impact on the Corporation's net assets at December 31, 2020.

NOTE 3 – MEASURE Z

As disclosed in Note 2, the Corporation receives funding from Measure Z, a transaction and use tax collected in Fresno County. Pursuant to the bylaws of the Zoo Authority, a minimum of two-thirds of the tax revenue allocated to the Corporation must be used for capital projects, while the remaining amount may be used for facility operations, including maintenance.

The following table presents Measure Z reimbursable costs, by project name and purpose, incurred for capital projects for the years ended December 31:

	Design	Construction	Total	
			2021	2020
African River	\$ -	\$ -	\$ -	\$ 722,424
Ambassador Animal Center	18,129	1,923,234	1,941,363	1,338,958
Infrastructure (SCIP)	-	-	-	66,907
Kingdoms of Asia	481,098	18,260,770	18,741,868	5,166,707
Miscellaneous	84,590	-	84,590	187,599
Zooplex Building	101,980	6,767,097	6,869,077	2,572,562
	<u>685,797</u>	<u>26,951,101</u>	<u>27,636,898</u>	<u>10,055,157</u>
Bank and credit card fees	<u>120</u>	<u>-</u>	<u>120</u>	<u>100</u>
Total	<u>\$ 685,917</u>	<u>\$ 26,951,101</u>	<u>\$ 27,637,018</u>	<u>\$ 10,055,257</u>

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 3 – MEASURE Z (Continued)

The following table presents Measure Z reimbursable expenses, by expense line item, incurred for facility operations for the years ended December 31:

	<u>2021</u>	<u>2020</u>
Personnel:		
Administration	\$ -	\$ 265,000
Animal care	2,615,411	2,869,564
Behind the scenes	-	20,000
Bird show	-	70,000
Education	386,000	590,000
Information technology	-	29,000
Maintenance and horticulture	407,987	456,000
Membership and development	-	280,000
Veterinary	292,000	310,000
Guest services and security	358,946	480,000
Utilities	408,550	363,567
Animal services and supplies	546,279	496,000
Dinosaur exhibit	-	280,000
Repairs and maintenance	73,000	254,000
Bank and credit card fees	<u>130</u>	<u>110</u>
 Total	 <u>\$ 5,088,303</u>	 <u>\$ 6,763,241</u>

NOTE 4 – LEASE AGREEMENTS

According to the terms of the lease agreement (the "Agreement") between the City and the Corporation, dated January 1, 2006 (the "Commencement Date"), the City transferred management and financial responsibility for the Zoo to the Corporation. Under the Agreement, the City owns the Zoo grounds and structures existing at the Commencement Date, and the Corporation is, and will be, the owner of all the improvements constructed after the Commencement Date. As of the Commencement Date, the Corporation has assumed all obligations with respect to the animals cared for, exhibited, housed, or otherwise kept at the Zoo during the term of the Agreement.

The lease rate is \$1 per year paid through the term of the Agreement. The lease expires January 1, 2036, with an option to extend for an additional 25-year period or two additional 10-year periods. Improvements and animals shall become the property of the City when the lease is terminated or expires.

The Corporation is also obligated under several noncancelable operating leases for its equipment.

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 4 – LEASE AGREEMENTS (Continued)

The following is a schedule of minimum lease commitments for the years ending December 31:

2022	\$	16,543
2023		2,141
2024		2,141
2025		2,141
2026 and thereafter		<u>904</u>
 Total	 \$	 <u>23,870</u>

Lease expense for the years ended December 31, 2021 and 2020, was \$26,141 and \$25,745, respectively.

NOTE 5 – INVESTMENTS

Investment, at fair value, for the years ended December 31, 2021 and 2020, are as follows:

	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>	
			2021	2020
Investment type:				
Mutual funds	<u>\$ 17,568,377</u>	<u>\$ 1,040,015</u>	<u>\$ 18,608,392</u>	<u>\$ 13,737,630</u>

The components of investment return for the years ended December 31, 2021 and 2020, are as follows:

	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>	
			2021	2020
Investment income	\$ 1,056,531	\$ 5,553	\$ 1,062,084	\$ 673,827
External and direct internal fees	<u>(89,535)</u>	<u>(427)</u>	<u>(89,962)</u>	<u>(58,739)</u>
Investment income, net	966,996	5,126	972,122	615,088
Net investment gains	<u>838,930</u>	<u>5,706</u>	<u>844,636</u>	<u>1,271,862</u>
 Total	 <u>\$ 1,805,926</u>	 <u>\$ 10,832</u>	 <u>\$ 1,816,758</u>	 <u>\$ 1,886,950</u>

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 5 – INVESTMENTS (Continued)

The Corporation's financial assets and liabilities carried at fair value have been classified, for disclosure purposes, based on a hierarchy that gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest ranking to fair values determined using methodologies and models with unobservable inputs (Level 3). The levels of the fair value hierarchy are as follows:

Level 1 – Values are unadjusted quoted prices for identical assets and liabilities that the entity has the ability to access at the measurement date.

Level 2 – Observable inputs other than quoted prices included within Level 1 for the asset or liability, either directly or indirectly.

Level 3 – Unobservable inputs for the asset or liability that are not corroborated by market data.

An asset or a liability's classification is based on the lowest level input that is significant to its measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used the years ended December 31, 2021 and 2020, respectively.

Registered investment companies (mutual funds) – Valued at the daily closing price as reported by the fund. These funds are required to publish their daily net asset value (NAV), and mutual funds are required to transact at that price. The funds held by the Corporation are deemed to be actively traded. Mutual funds held by the Corporation are open-end mutual funds that are registered with the U.S. Securities and Exchange Commission.

The following table provides information about the Corporation's financial assets measured at fair value on a recurring basis as of December 31, 2021:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investment type:				
Mutual funds	<u>\$ 18,608,392</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 18,608,392</u>

The following table provides information about the Corporation's financial assets measured at fair value on a recurring basis as of December 31, 2020:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investment type:				
Mutual funds	<u>\$ 13,737,630</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 13,737,630</u>

There were no transfers between levels of the fair value hierarchy during the years ended December 31, 2021 and 2020, respectively.

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 6 – EQUIPMENT AND FACILITIES

Equipment and facilities consisted of the following at December 31:

	<u>2021</u>	<u>2020</u>
Buildings, exhibits and improvements	\$ 89,523,828	\$ 86,063,388
Transportation and equipment	2,411,853	2,519,946
Furniture and fixtures	<u>64,524</u>	<u>64,524</u>
	92,000,205	88,647,858
Less accumulated depreciation and amortization	<u>(30,141,373)</u>	<u>(25,815,959)</u>
	61,858,832	62,831,899
Land	705,450	705,450
Construction in progress	<u>38,034,393</u>	<u>13,748,598</u>
Total equipment and facilities, net	<u>\$ 100,598,675</u>	<u>\$ 77,285,947</u>

Total depreciation and amortization expense for the years ended December 31, 2021 and 2020 was \$4,595,801 and \$4,518,128, respectively.

NOTE 7 – LIQUIDITY AND FUNDS AVAILABLE

The following table reflects the Corporation's financial assets as of December 31, 2021 and 2020, reduced by amounts not available for general expenditures within one year. Financial assets are considered unavailable when not convertible to cash within one year, or when subject to other considerations such as donor restrictions or board designations.

	<u>2021</u>	<u>2020</u>
Cash and cash equivalents	\$ 5,547,986	\$ 2,951,049
Accounts receivable	7,621,883	7,205,048
Investments	8,385,716	6,674,249
Current portion of pledges receivable	<u>18,000</u>	<u>30,000</u>
Total financial assets as of December 31	<u>21,573,585</u>	<u>16,860,346</u>
Less amounts not available to be used within one year:		
Contractual or donor-imposed restrictions:		
Donor restricted - specific purpose	976,062	909,945
Capital project funds retained in money market account	2,143,953	239,523
Board designations:		
Board designated - specific purpose	1,741,708	1,991,528
Loans and construction contracts payable	<u>3,881,318</u>	<u>5,644,876</u>
Total amounts not available to be used within one year	<u>8,743,041</u>	<u>8,785,872</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 12,830,544</u>	<u>\$ 8,074,474</u>

The Corporation's spending policy is to structure its financial assets to be available for operations, capital projects, and opportunities to enhance the Corporation's mission.

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 8 – DEBT OBLIGATIONS

Line of Credit

In 2014, the Corporation added a margin feature to its investment agreement with Charles Schwab. The feature allows the Corporation to borrow against the value of certain marginable investments held with Charles Schwab. Interest is calculated on the borrowings at the daily margin interest rate (1.50% and 1.80% at December 31, 2021 and 2020, respectively). At December 31, 2021 and 2020, the outstanding balance on the margin loan was \$0 and \$775,694, respectively. Maximum borrowings on the margin loan were not to exceed \$5,619,456 and \$2,001,681 at December 31, 2021 and 2020, respectively.

Promissory Note

In response to the COVID-19 Pandemic, the Paycheck Protection Program (“PPP”) was established under the CARES Act and administered by the U.S. Small Business Administration (“SBA”). Companies who met the eligibility requirements set forth by the PPP could qualify for PPP loans provided by local lenders, which supports payroll, rent, and utility expenses (qualified expenses). If the loan proceeds are fully utilized to pay qualified expenses over the covered period, as further defined by the PPP, the full principal amount of the PPP loan may qualify for loan forgiveness, subject to potential reduction based on the level of full-time employees maintained by the Corporation during the covered period as compared to a baseline period.

In May 2020, the Corporation received proceeds of \$1,702,700 under the PPP provided by Suncrest Bank. Based on the terms and conditions of the loan agreement, the term of the PPP loan is two years with an annual interest rate of 1.0% and principal and interest payments will be deferred for the first six months of the loan term, which has been updated according to the Paycheck Protection Program Flexibility Act of 2020 (“Flexibility Act”).

In January 2021, Suncrest Bank determined that the Corporation was entitled to forgiveness of the amount applied for in full and requested payment from the SBA. On February 2, 2021, the SBA remitted payments of \$1,702,700 and \$12,922 to Suncrest Bank, representing the amount of proceeds forgiven and accrued interest, respectively. The amount forgiven will be recorded as income on the statement of activities during the year ended December 31, 2021.

In February 2021, the Corporation received proceeds of \$1,853,770 under the second draw of the PPP provided by Suncrest Bank. Based on the terms and conditions of the loan agreement, the term of the PPP loan is five years with an annual interest rate of 1.0% and principal and interest payments will be deferred for the first ten months of the loan term.

FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 8 – DEBT OBLIGATIONS (Continued)

Capital Lease Obligations

The Corporation has capital lease agreements for certain machinery and equipment. Such capital leases have effective rates of interest from 2.55% to 3.67% and varying monthly payments due through January 2025. Such equipment had a cost and accumulated amortization of \$146,133 and \$57,996, respectively, as of December 31, 2021. Both cost and accumulated amortization are included in equipment and facilities in the statement of net position.

Total future minimum lease payments under capital leases are \$91,376, which includes no interest expense, at December 31, 2021. Future minimum payments under capital lease obligations, net of interest expense as of December 31, 2021, are included in long-term debt maturities. The current portion of debt due under capital lease obligations was \$28,856 at December 31, 2021.

Loans and contracts payable consist of the following at December 31:

	<u>2021</u>	<u>2020</u>
Line of credit	<u>\$ -</u>	<u>\$ 775,694</u>
Long-term debt:		
PPP loan	\$ 1,853,770	\$ 1,702,700
Capital lease obligations	<u>91,377</u>	<u>120,232</u>
Total long-term debt	1,945,147	1,822,932
Current maturities	<u>(235,202)</u>	<u>(1,253,630)</u>
Long-term debt, net of current maturities	<u>\$ 1,709,945</u>	<u>\$ 569,302</u>

Maturities of loans and lease contracts at December 31 are as follows:

2022	\$ 235,202
2023	398,881
2024	402,598
2025	382,306
2026 and thereafter	<u>526,160</u>
Total	<u>\$ 1,945,147</u>

FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 9 – NET ASSETS

Net assets consisted of the following at December 31:

	<u>2021</u>	<u>2020</u>
Without donor restrictions:		
Undesignated	\$ 109,136,193	\$ 81,208,543
Board designated - specific purposes	1,741,708	1,991,528
Board designated - endowment	<u>10,130,723</u>	<u>6,982,260</u>
 Total without donor restrictions	 <u>121,008,624</u>	 <u>90,182,331</u>
With donor restrictions:		
Donor restricted - specific purposes	976,062	909,945
Donor restricted - endowment	<u>91,953</u>	<u>81,121</u>
 Total with donor restrictions	 <u>1,068,015</u>	 <u>991,066</u>
 Total	 <u>\$ 122,076,639</u>	 <u>\$ 91,173,397</u>

A portion of net assets are designated by the Board of Directors for specific purposes related to the mission and purpose of the Corporation. The following table presents activity in board-designated net assets for specific purposes for the year ended December 31, 2021:

	<u>December 31,</u> <u>2020</u>	<u>Increases</u>	<u>Decreases</u>	<u>December 31,</u> <u>2021</u>
Conservation	\$ 22,274	\$ -	\$ (18,933)	\$ 3,341
Development	1,525,197	377,050	(454,240)	1,448,007
Infrastructure - exhibits	191,970	-	(68,714)	123,256
Sponsorship	76,608	-	(500)	76,108
Veterinary	<u>175,479</u>	<u>-</u>	<u>(84,483)</u>	<u>90,996</u>
 Total	 <u>\$ 1,991,528</u>	 <u>\$ 377,050</u>	 <u>\$ (626,870)</u>	 <u>\$ 1,741,708</u>

A portion of net assets are restricted by donors for specific purposes related to the mission and purpose of the corporation. The following table presents activity in donor-restricted net assets for specific purposes for the year ended December 31, 2021:

	<u>December 31,</u> <u>2020</u>	<u>Increases</u>	<u>Decreases</u>	<u>December 31,</u> <u>2021</u>
Conservation and enrichment	\$ 69,558	\$ 7,579	\$ (9,529)	\$ 67,608
Education	12,805	12,441	(413)	24,833
Infrastructure - exhibits	550,108	63,063	(20,114)	593,057
Infrastructure - public	277,474	-	(1,910)	275,564
Vehicle	<u>-</u>	<u>15,000</u>	<u>-</u>	<u>15,000</u>
 Total	 <u>\$ 909,945</u>	 <u>\$ 98,083</u>	 <u>\$ (31,966)</u>	 <u>\$ 976,062</u>

See Independent Auditor's Report.

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 10 – ENDOWMENT

The Corporation's endowment assets include both donor-restricted endowment funds as well as funds without donor restrictions designated for long-term investment by the Board of Directors, which are funds functioning as endowment. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of the Corporation has interpreted the State Prudent Management of Institutional Funds Act ("SPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Corporation classifies net assets with donor restrictions as: (i) the original value of gifts donated to the permanent endowment, (ii) the original value of subsequent gifts to the permanent endowment, and (iii) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with SPMIFA, the Corporation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (i) the duration and preservations of the various funds, (ii) the purposes of the donor-restricted endowment funds, (iii) general economic conditions, (iv) the possible effect of inflation and deflation, (v) the expected total return from income and the appreciation of investments, (vi) other resources of the Corporation, and (vii) the Corporation's investment policies.

Investment Return Objectives, Risk Parameters, and Strategies

The Corporation has an Investment Policy Statement ("IPS"), which is approved by the Corporation's Finance Committee and Board of Directors. The IPS specifies investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds, while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities, which is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution of 5%, while growing the funds if possible. Therefore, the Corporation expects its endowment assets, over time, to produce an average nominal rate of return of approximately 8% annually. Actual returns in any given year may vary from this amount. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

Spending Policy

The Corporation has a policy of appropriating for distribution an amount of up to 5% of its endowment fund's average fair value for the prior 12 quarters through the calendar year end preceding the fiscal year in which the distribution is planned. In establishing this policy, the Corporation considered the long-term expected return on its investment assets to approximately 8%, offset by estimated inflation of 3%, which is consistent with the Corporation's objective to maintain the purchasing power of the endowment assets as well as to provide additional real growth through investment return.

From time to time, certain donor-restricted endowment funds may have faith values less than the amount required to be maintained by donors by law (underwater endowments). The Board of Directors of the Corporation has interpreted SPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law.

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 10 – ENDOWMENT (Continued)

Endowment net asset composition by type of fund as of December 31, 2021 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted endowment funds	\$ -	\$ 91,953	\$ 91,953
Board-restricted endowment funds	10,130,723	-	10,130,723
Total	\$ 10,130,723	\$ 91,953	\$ 10,222,676

Endowment net asset composition by type of fund as of December 31, 2020 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted endowment funds	\$ -	\$ 81,121	\$ 81,121
Board-restricted endowment funds	6,982,260	-	6,982,260
Total	\$ 6,982,260	\$ 81,121	\$ 7,063,381

Changes in endowment net assets for the years ended December 31, 2021 and 2020, respectively, were as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets as of December 31, 2019	\$ 5,514,411	\$ 69,938	\$ 5,584,349
Investment return:			
Investment income, net	310,612	3,630	314,242
Net investment gains, realized and unrealized	622,852	7,553	630,405
Total investment return	933,464	11,183	944,647
Contributions	534,385	-	534,385
Endowment net assets as of December 31, 2020	6,982,260	81,121	7,063,381
Investment return:			
Investment income, net	556,526	5,126	561,652
Net investment gains, realized and unrealized	476,877	5,706	482,583
Total investment return	1,033,403	10,832	1,044,235
Contributions	2,115,060	-	2,115,060
Endowment net assets as of December 31, 2021	\$ 10,130,723	\$ 91,953	\$ 10,222,676

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 11 – CONTRACTS WITH CUSTOMERS

Revenue from performance obligations satisfied at a point in time consists of the admissions, memberships, merchandise, concessions, and education. The total amount of revenue recognized for contracts with customers for the years ended December 31, 2021 and 2020 was \$14,021,106 and \$6,881,865, respectively.

The following table provides information about significant changes in deferred revenue for the years ended December 31:

	2021	2020
Deferred revenue, beginning of year	\$ 1,161,700	\$ 929,029
Revenue recognized that was included in deferred revenue at the beginning of year	(1,161,700)	(929,029)
Increase in deferred revenue due to cash received during the period	1,272,505	1,161,700
Deferred revenue, end of year	\$ 1,272,505	\$ 1,161,700

NOTE 12 – EMPLOYEE BENEFIT PLAN

The Corporation maintains a 401(k) defined contribution plan (the “Plan”) for its employees. The Plan is available to all employees on the first day of the month following their hire date, provided they are at least 21 years of age. Employees are automatically enrolled in the Plan at a 1% pre-tax contribution rate unless they opt out. The Plan provides an employer match of 100% for the first 3% of the employee contribution and a 50% match for the next 2% of the employee contribution, up to a maximum employer match of 4% of pay. Total contributions made to the Plan for the years ended December 31, 2021 and 2020, were \$149,920 and \$157,722, respectively.

NOTE 13 – COMMITMENTS AND CONTINGENCIES

Claims and Legal Actions

The Corporation is subject to claims and legal actions arising in the ordinary course of business. In the opinion of management, based in part upon the advice of legal counsel, these matters are of such a nature that unfavorable disposition would not have a material adverse effect on the financial position, results of operations, or cash flows of the Corporation.

Construction Commitments

As of December 31, 2021, the Corporation had an outstanding commitment for future capital expenditures of \$13,618,904

Food Service and Retail Commitments

Effective July 25, 2011, the Corporation entered into an agreement with Service Systems Associates (“SSA”) to conduct food service and retail merchandising operations, which has been amended subsequent to its effective date. Under the agreement, the Corporation receives monthly license fees from SSA based on gross receipts of food and merchandise sold that vary between 15% and 33% depending on the type and level of receipts. SSA also contributes to capital improvements in the food service and retail facilities. As of December 31, 2021, the agreement’s term was through October 31, 2030, and the amount committed for capital improvements was \$711,000.

**FRESNO'S CHAFFEE ZOO CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 14 – UNCERTAINTY

On March 11, 2020, the World Health Organization declared the outbreak of coronavirus, COVID-19, a pandemic. Accordingly, some functions of the Corporation's operations were limited to protect the health and safety of its employees. The financial impact that could occur as a result of the pandemic is unknown at this time.

NOTE 15 – SUBSEQUENT EVENTS

Management has evaluated and concluded that there are no other subsequent events that have occurred from December 31, 2021 through the date the financial statements were available to be issued at June 10, 2022, that would require additional disclosure or adjustment.

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SUPPLEMENTARY INFORMATION

**FRESNO'S CHAFFEE ZOO CORPORATION
INVENTORY OF CAPITAL ASSETS
PURCHASED WITH MEASURE Z FUNDS
FOR THE YEAR ENDED DECEMBER 31, 2021**

	December 31, 2020	Increases	Decreases	Transfers	December 31, 2021
African Adventure	\$ 57,242,620	\$ -	\$ -	\$ -	\$ 57,242,620
Ambassador Building	-	-	-	3,374,437	3,374,437
Birds of Prey	44,944	-	-	-	44,944
Dino Dig	70,000	-	-	-	70,000
Giraffe	57,600	-	-	-	57,600
Hospital-Radiology Unit	49,363	-	-	-	49,363
Infrastructure (SCIP)	2,951,972	-	-	-	2,951,972
Malayan Tiger	35,731	-	-	-	35,731
Reptile House	1,022,168	-	-	-	1,022,168
Safari Café	54,235	-	-	-	54,235
Sea Lion Cove	10,496,712	-	-	-	10,496,712
Spot-Necked Otter/Pelican	200,000	-	-	-	200,000
Stingray Bay	69,474	-	-	-	69,474
Tropical Treasures	35,062	-	-	-	35,062
Utilities	2,153,937	-	-	-	2,153,937
Warthog	2,846,645	-	-	-	2,846,645
Wilderness Falls	3,316,460	-	-	-	3,316,460
Subtotal	80,646,923	-	-	3,374,437	84,021,360
Construction in progress	13,062,048	27,636,898	-	(3,374,437)	37,324,509
Total	\$ 93,708,971	\$ 27,636,898	\$ -	\$ -	\$ 121,345,869

See Independent Auditor's Report.